

SOLSOL

Premium Technologies
For Your Clean Energy

#poweredbysun

Who are we?



1000 EUROPE'S
FASTEST GROWING
COMPANIES 2024



We are a B2B leader in photovoltaic modules and inverter sales in the Czech Republic and the Central European region because of our excellent know-how and our dynamic approach to the latest technologies.

Our research and comprehensive knowledge of the right technology for each client, our testing and our after-sale services have been a reliable guarantee for success since 2012.

Radek Orság, CEO of SOLSOL





How we work at SOLSOL

We are committed to creating a **more environmentally sustainable** energy infrastructure through **innovative** solar technologies for our generation and for those who will come after us.

We bring the **top-notch solar technologies** of the leading global manufacturers to the Czech and European markets. Their function, reliable quality, and performance boost the growing popularity of clean energy from the sun among the general public.

However, the essence of what we do is more than just technology and innovation. We emphasize long-term **good relationships** with our suppliers and customers. Clients mean more to us than just numbers and invoices. We always communicate as openly and fairly as possible so that we are a stable partner for your business.

Co skutečně chtějí uživatelé FVE? A co potřebují instalační firmy?

Mýty a proroctví ze světa fotovoltiky

Michal Hrabí, COO SOLSOL



SOLSOL



What we care about at SOLSOL

We are well aware that growth and success demands responsibility. And we do not change our core values, regardless of the dynamic developments in the world of photovoltaics.





QUALITY AND INNOVATION

Searching for the best solutions and technologies is an ongoing process for us. We carefully test our products ourselves and select only those with international certifications and quality assessments for our clients.



PROFESSIONALISM

Our team is made up of experts in their fields who always guarantee a professional, yet human, approach. We pride ourselves on the fact that a word given is a word kept.



LEADERSHIP

At SOLSOL we have a strong desire to always provide better service and always offer proven, reliable, and safe technologies from the world's leading manufacturers.

Solar (r)evolution of SOLSOL

2012

SOLSOL is founded.
Our first deals are made
in cafes in Brno.

2016

We become a member
of **CAFT** (Accumulation
and Photovoltaics Guild)
and join its Board of Directors.

2018

We sign an exclusive
contract with
SUNPOWER Maxeon
and **Canadian Solar**.

2014

We sell our **first AUO panels**
and make our way into the wide
world of photovoltaics.

2017

We become an exclusive
distributor of **AEG technologies**
for the Czech and Slovak markets.



2020

We make the prestigious **Financial Times 1000 list** as one of Europe's fastest-growing companies.

2022

We welcome the **Growatt** brand to our SOLSOL "solar stable", which we officially represent and through which we provide services.

2023

We acquire shares in the **ČEZ Recycling system**. We take onboard Bauer Solar and Trina modules, then add Van Der Valk construction systems.

2024

We have a new family member – the **ALFRED.energy app** and its monitoring center. We become an official **AIKO** distributor.

Our products

We are a leader in B2B solar technology sales in the Czech Republic and we offer a wide portfolio of panels, inverters, batteries, and substructures for the complete implementation of photovoltaic power plants for both residential and commercial projects. We exclusively represent the AEG brand in Slovakia, Hungary, and Romania. We are also the official distributor of Growatt and SolarEdge inverters and AIKO and Bauer Solar modules for Eastern Europe.

Our portfolio includes the following technologies:

AEG

GRWATT

SUNPOWER®

BAUER
SOLAR

SoliTek

CanadianSolar

Fronius

SOLAX
POWER

Trinasolar

中来股份
JOLYWOOD

solarEDGE

Tigo
energy

AIKO

HUAWEI

DAN Solar

We also offer construction solutions:

VAN DER VALK
SOLAR SYSTEMS

SLRack
Schletter Ludwig



Stock and flexibility

Our clients appreciate our logistical flexibility. We supply technologies in container, pallet, and single-unit quantities. Additionally, we offer the option to pick up goods directly at the port of Rotterdam with our own transportation.

19

European countries
with SOLSOL delivery

100,000+

technologies available
for immediate purchase

24/7

B2B portal for orders by
registered partners



Port of Rotterdam

Sweden

Latvia

Lithuania

Poland

Germany

Czech Republic
(5 warehouses)

Slovakia

Austria

Hungary

France

Switzerland

Slovenia

Croatia

Ukraine

Romania

Italy

Bulgaria

Georgia →

Our modules

SOLSOL offers high-efficiency solar panels from the world's leading manufacturers, with an attractive design, stock availability, and warranties for up to 40 years.

ABC TYPE MODULES

The high-performance module achieves excellent efficiency through the use of All Back Contact (ABC) solar cells. The attractive design with no contacts on the front of the cell, makes it suitable for both demanding households and larger systems, where maximum efficiency is important.

TOPCON MODULES

Thanks to the implemented technology, TOPCon modules increase the energy yield of the PV systems and deliver one of the most competitive BOS (balance of system) and LCOE (levelized cost of electricity) savings for solar panels, as compared to PERC modules.

GLASS-GLASS MODULES

Elegant all-black bifacial glass/glass modules use bifacial half-cut cells that allow additional yields up to 30%. The use of the double-glass structure, with toughened anti-reflective glass, significantly minimizes the risk of micro-cracks, giving the module an extremely long service life.

AEG

SUNPOWER
FROM MAXIMIN SOLAR TECHNOLOGIES

AIKO 

BAUER
SOLAR 

 **CanadianSolar**

Trinasolar

 **JOLYWOOD**



Our construction systems

SOLSOL mounting systems stand out for their wide range of applications, the very short time in which they can be installed, and their high quality.

VAN DER VALK

- **Speed**

It takes less than three minutes to install one panel, so the Dutch design solution is sought after by many companies. VDV products cover, for example, the roofs of the Tesla Gigafactory in Berlin.

- **Versatility**

The design solution is universally applicable to flat, pitched and curved roofs, as well as to fields and high-rise buildings.

- **Simple ClickSystem**

The structure profiles do not need to be modified because the panels are simply glued onto the structure.

- **Made in the EU**

The designs are developed according to the latest European standards and they are covered by a 10-25 year product warranty.



Solutions for residential installations

We offer photovoltaic solutions for houses and apartment buildings that use top technologies from AEG, Growatt, Canadian Solar, SUNPOWER, and others.

We work closely with hundreds of installation companies and other business partners.

AEG

GROWATT

 CanadianSolar

SUNPOWER®



Solutions for commercial installations

Sustainability attracts customers, investors, and lenders. Our Commercial and Industrial solar solutions help companies reach their ESG goals and save up to 75% on energy costs. SOLSOL works with hundreds of installation companies and other business partners on projects – both exclusively and with verified, top PV brands.





Comprehensive cooperation thanks to SOLSOL services

Our cooperation with clients does not end with the purchase of technologies. We go further. That is why we engage in our own testing within laboratories in the Technology Park. We offer knowledgeable service support and the sharing of valuable know-how.



TESTING

“We test all technologies ourselves in our own testing center, and provide professional service support. Moreover, we can immediately share test results directly with manufacturers.”

Martin Novák, Technical Director at SOLSOL



TRAINING

“We pass our know-how on to our business partners as well as to technology-oriented professionals and designers. Thanks to this, they all can efficiently plan and use the technologies to their full potential.”

Michal Výskala, B2C marketing manager SOLSOL



SHARING

“We prepare product trainings; we have started AEG Academy and Growatt Roadshow. What we perceive as a great added value is the fact that we can attract representatives of global manufacturers to our courses and thus provide our clients with first-hand information.”

Pavel Toman, Sales Director at SOLSOL

Innovation and development of SOLSOL digital products

Thanks to our many years of experience, we can anticipate developments in the market to a great extent. Our position is also supported by close cooperation with manufacturers. The result of these direct relationships is the ability to quickly adapt the portfolio to current requirements, to provide manufacturers with effective feedback, and to modify firmware according to the specifics of each market.

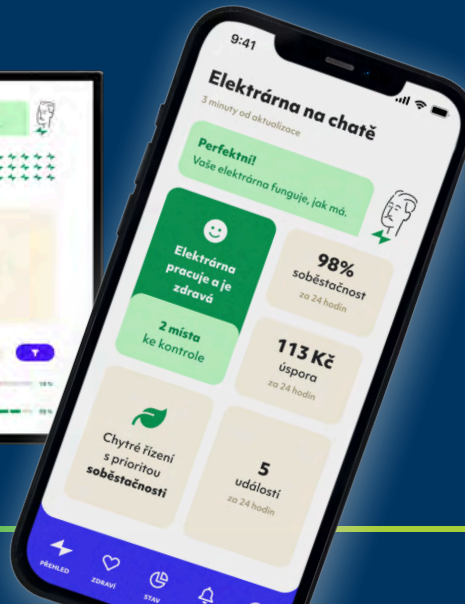
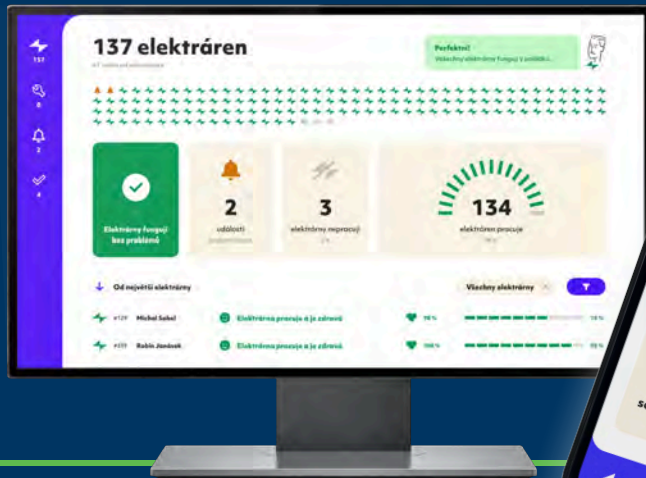


*Know-how and direct
cooperation with manufacturers
are the keys to our innovations.*



“We don’t stop with photovoltaics. Under the SOLSOL roof, we have welcomed the **ALFRED.energy app** in order to give installation companies a competitive advantage in the form of a monitoring center and the remote management of connected power plants. It will help end customers to take care of the health of their photovoltaics and save money on utility bills.”

Michal Hrabí, Chief Operating Officer at SOLSOL



ALFRED.energy



Our customers

Our technology is used by clients in 19 countries. Currently, our largest market is the Czech Republic, but we are dynamically expanding into other European countries.

Our clients include both wholesale distributors and large installation companies, as well as small, family-run assembly firms.



*SOLSOL turnover
for 2023 is 80 mil. €*



...and other 567 partners

Our photovoltaic power plant installations in numbers

25 MWp

Installed Power

40,000

Panels Installed

3 MWh

Battery Storage



PUMPA

Installed capacity:

570,36 kWp

Area of panels:

2716 m²

Total number of panels:

1358 pcs



GSL

Installed capacity:

299.7 kWp

Area of panels:

1332 m²

Total number of panels:

666 pcs



KOSTICE VILLAGE

Installed capacity:

123.41 kWp

Area of panels:

650 m²

Total number of panels:

300 pcs



PAPER MANUFACTURING PLANT MOUDRÝ

Installed capacity:

180.71 kWp

Area of panels:

884 m²

Total number of panels:

442 pcs

SOLSOL as trustworthy and strong partner

In 2024, we secured 92nd place in the Financial Times 1000 ranking of the fastest-growing European companies. SOLSOL is no newcomer to the ranking, as this is the third time it has been included in this prestigious list.

This year's placement demonstrates its resilience and confirms its commitment to further growth. Year after year, the company has been climbing higher. This confirms our rapid, yet organic and sustainable growth, which is based on solid foundations.

Top 100

placement among the fastest-growing European companies



SOLSOL team

Teamwork is a key part of our success. We have expanded from a team of three to a company of more than 60 colleagues. We take pride in the fact that we have happy employees who are experts in their fields. We guarantee a professional, yet human approach.





Radek Orsag

CEO

Radek has played a key role since the founding of our company. He has been active in the photovoltaic world since 2008. Thanks to Radek's desire to do business in the field of renewable energy sources, SOLSOL was born in 2012. It is thanks to his drive that we belong, according to the Financial Times, among the fastest-growing European companies in the Energy & Utilities/Wholesales sector.



Jiř Hlavenka

Entrepreneur
and Investor

Dynamic growth has naturally brought challenges, so it is good to have a partner with growth experience. The entrepreneur, investor, and visionary Jiř Hlavenka entered SOLSOL with a 10.5% stake. He participated in many successful projects in the past, and we welcomed him to SOLSOL with enthusiasm.

Our social responsibility and sustainability

ESG CRITERIA IS THE CORE OF OUR BUSINESS

We already meet a large part of the ESG requirements and we are progressing towards a comprehensive audit. The year 2024 will be marked by the implementation of further measures: from the digitalization of our portfolio services to the covering of our own electricity consumption, thanks in part to the PV plants installed on the roofs of our offices.

SOLAR POWER IS PART OF OUR DNA

Since the beginning, we have been building the sustainability of the solar business with respect for people and nature. We also strive for greater sustainability in our company's operations. So, electromobility is the obvious choice in SOLSOL. That is why you will see many of our colleagues in company-owned electric and hybrid cars.



THE FUTURE IN PHOTOVOLTAIC RECYCLING

We do not leave out the broader context and the impacts of the solar business. Therefore, we have decided to make a capital entry in the **ČEZ Recycling system**, the most stable and trustworthy player on the market. We want to develop local recycling systems for when it is necessary to operate efficiently, inexpensively and on a large scale.

OUR PHOTOVOLTAICS SAVE LIVES

We have donated an entire solar power plant to a hospital in **Zhitomir, Ukraine**. It helps local doctors cover a third of their total power consumption. This makes the entire complex more resilient to unstable electricity supplies from the electrical power grid, which no longer threatens the health of patients.

CLIMATE CHANGE AS INSPIRATION

We are happy to support inspiring projects. That is why we have become a sponsor of the **Adaptterra Awards** competition, which seeks the best examples of adaptation to climate change in the Czech Republic. In 2023, we supported the Our Home category, but, in general, we cheer for everyone who cares about the future of our country.

Adaptterra
Awards 



Partnersství
SOLSOL
Adapterra Awards 2022
Fotovoltaický set
v hodnotě 50 000 Kč
NÁŠ DOMOV

Is our work interesting to you?

Contact us

The logo for SOLSOL, featuring the word "SOLSOL" in a bold, sans-serif font. The letter "O" in the first "SOLSOL" is replaced by a plus sign (+), and the letter "O" in the second "SOLSOL" is replaced by a minus sign (-). The logo is centered within a rounded rectangular frame defined by a dashed white line.

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